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2023 RealTrends America's
Best Real Estate Professionals
Top 1.5% of Realtors Nationwide

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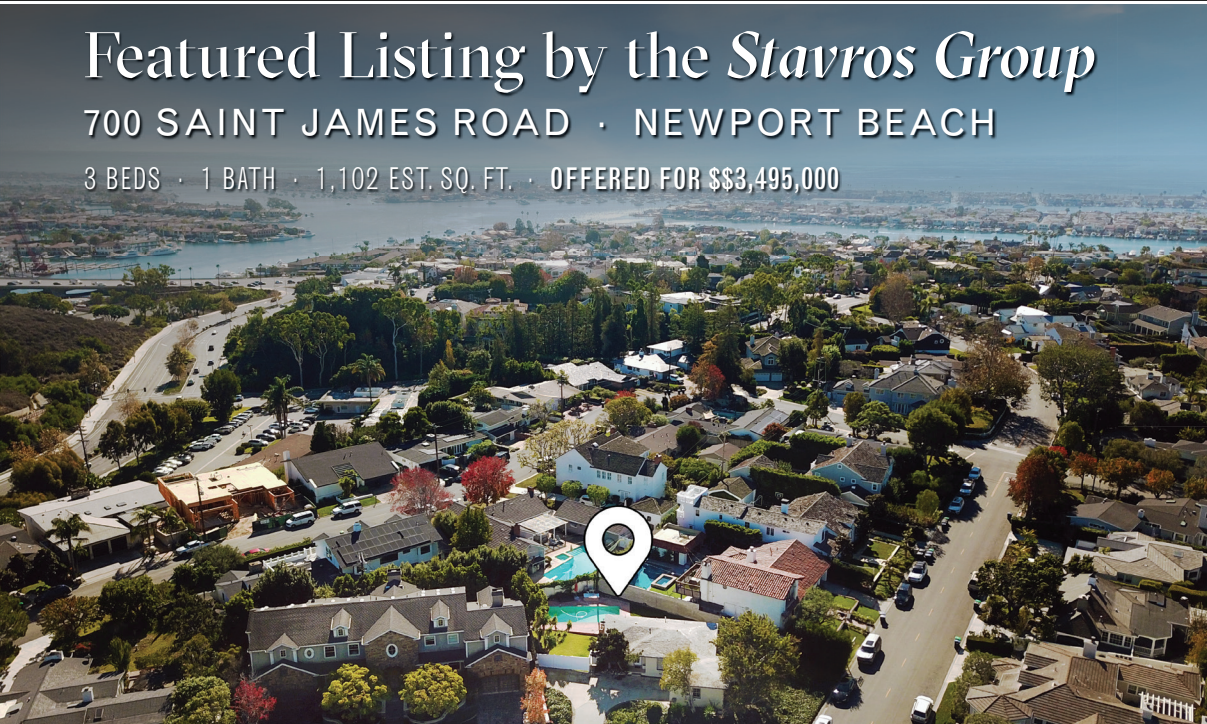
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Featured Listing by the *Stavros Group*

700 SAINT JAMES ROAD • NEWPORT BEACH

3 BEDS • 1 BATH • 1,102 EST. SQ. FT. • OFFERED FOR \$3,495,000



ACTIVE



32 N LA SENDA DRIVE
LAGUNA BEACH
4 BEDS • 5 FULL BATHS & 2 HALF BATHS • 5,144 EST. SQ. FT.
OFFERED FOR \$25,000,000

ACTIVE



4015 MARCUS AVENUE
NEWPORT BEACH
5 BEDS • 3.5 BATHS • 2,608 EST. SQ. FT.
OFFERED FOR \$5,350,000

IN ESCROW • REP. BUYER



2615 BUCKEYE STREET
NEWPORT BEACH
5 BEDS • 5 BATHS • 5,500 EST. SQ. FT.
OFFERED FOR \$5,600,000

Eastbluff

REAL ESTATE MARKET REPORT

JANUARY 2024



PRESENTED BY ANDY STAVROS



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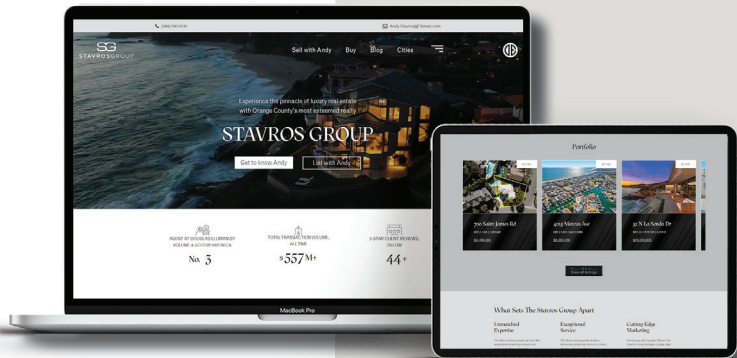
JOE AND JANE,

Whether you're buying or selling, I have the influence and ability to get exceptional results.
If you would like to discuss today's market, contact me today at 949.290.0139.

Navigating the Global Luxury Landscape in 2024

In a world that moves fast, you need information that moves even faster, especially when it comes to your investments and lifestyle decisions. That's why I'm thrilled to announce my new and improved website, **StavrosGroup.com**. Check it out!

Not only that, our partnership with Douglas Elliman and Knight Frank means you get access to exclusive global perspectives. Here's a small taste of our Global Prime Residential Forecast for 2024.



The Big Picture

Against a backdrop of geopolitical tensions and economic uncertainties, the luxury real estate market has shown remarkable resilience. Our global prime price forecast for 2024 has ticked up to 2.5%, with locations like Dubai leading the charge with a projected 14% growth.

Here in southern California, Los Angeles is forecast to see minimal growth of 1% in 2024. While LA's high-end sales recently hit a wall with their new mansion tax, Orange County communities continued their ascent, with home prices ending the year up nearly 15% countywide. This trend will persist in

2024, if interest rates and financial markets improve as projected.

Another continuing trend: Cash is King in this climate, with 52% of prime buyers choosing to bypass financing. And as we look ahead, elections loom large as the single most significant risk factor, while volatility in alternative assets may sweeten the opportunities to be won on real estate's solid ground.

Scan & Explore

Curious for more? Scan the QR code to access the full report.

With detailed analyses, regional breakdowns, and bold predictions, I think you'll find it interesting.

As always, real estate decisions are important and deeply personal. When you're ready to plan your next move, I am here to help.



Eastbluff

MARKET ACTIVITY · JANUARY 2024

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HOMES FOR SALE

01

HOMES PENDING

01

HOMES UNDER CONTRACT

01

HOMES SOLD

Not all Realtors® are created equal. Our results and processes vary significantly. When the time comes to buy or sell, please consider me for the job!

EASTBLUFF HOMES ACTIVE IN THE LAST 30 DAYS

There are no Eastbluff homes currently active in the last 30 days. Contact me today to learn more about today's market.

EASTBLUFF HOMES CURRENTLY PENDING OR UNDER CONTRACT IN THE LAST 30 DAYS

STATUS	ADDRESS	BEDS	BATHS	EST. SQ. FT.*	LIST PRICE	LIST DATE	YEAR BUILT	\$/SQ. FT.
Pending	901 Chestnut Place	4	4.5	4,800	\$5,495,000	11/15/23	2008	\$1,156
Under Contract	821 Camphor Street	5	6.0	4,000	\$4,600,000	04/18/23	1964	\$1,150

EASTBLUFF HOMES SOLD IN THE LAST 30 DAYS

STATUS	ADDRESS	BEDS	BATHS	EST. SQ. FT.*	LIST PRICE	SOLD PRICE	SOLD DATE	YEAR BUILT	\$/SQ. FT.
Sold	2626 Basswood Street	4	4.0	3,500	\$3,549,000	\$3,450,000	12/04/23	1965	\$991

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